CALS Alumni Association
Training and Onboarding
CALS Alumni Association

• Background and Basics
• Organizational Structure
• Signature Events
• Tools for Success
• Staff Support
Mission
The Association exists to promote fellowship and leadership among alumni, students, and faculty and to advance the teaching, research, and extension functions of the College of Agriculture and Life Sciences at Cornell University.

Intent
CALSAA intent is to facilitate connections among the 48,000+ alumni globally with the College, Cornell, students, faculty, administrations, and other alumni.

Who is a member?
- All alumni: Students become members upon graduation. No Dues!
- Friends, Faculty, and Staff
We are committed to:

• Build awareness among young alumni and students
• Champion alumni, student and CALS successes
  – Engage and develop volunteer leaders
• Promote alumni personal and professional development
  – Support career development and networking connections
  – Facilitate alumni lifelong learning

In coordination and support of the Dean’s academic & fundraising priorities
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Goals

• Increase the % CALS alumni who engage (AEI) by 5%
  • From 27.7% to 32.7% by 2018.
  • Engagement = Volunteer, attend an event and/or give.

• Begin tracking awareness of CALS Alumni Association among graduating students and young alumni (< 5yrs) and increase awareness by 1% each year.

• Secure 100% CALSAA Board of Directors participation each year in Annual Fund.
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Role of a Director

• Make connections!
• Share knowledge and college successes!
• Provide guidance and feedback!
• Collaborate!
• Enhance college visibility!
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Funding

• College support
• Long-term Investment Payout
• Carter Fund
Operating Fund

Previous FY

Carry Forward

4th 3rd 2nd 1st

Event/OAA Income

College Support

Operating Reserves (LTIP)

Positive Balance (if any)

Student Support
- Internships
- Senior Service Awards
- Alumni Career Link

Programs
- OAA Banquet
- Reunion
- Strategic Programming

Boards & Committees
- Meeting Expenses
- Hotel, Travel
- Etc.

Carry forward to next FY

Operating Reserves (LTIP)
Life Member Endowment & Op Reserves

Operating Reserves (LTIP)  
Life Member Endowment (LTIP)

Operating Reserves Interest  
Life Member Endowment Interest

Student Support  
- International Internship  
- Graduate Support

Programs  
- Special Initiatives  
- Special Events  
- Miscellaneous

Positive Balance (if any)

Operating Reserves (LTIP)  
Life Member Endowment (LTIP)
Carter Fund

Carter Fund Endowment

Carter Fund Endowment Income

Student Support
Career Exploration Trips, Project Work, Alumni Panels, Regional Travel, Students at OAA Banquet, Internship, Study Breaks, etc.

Positive Balance (if any)

Carter Fund
CALS Budget - Expenses

- OAA Banquet: 31%
- Strat Prog: 26%
- Board Mtg Exp: 19%
- Reunion: 8%
- Other Prog: 2%
- Other Exp: 4%
- Internship: 7%
- Other Stu Sup: 3%
Life Member & Op Reserve Interest

- Life Mmbr Int: 61%
- Op Reserve Int: 39%
Carter Interest
## Demographics

<table>
<thead>
<tr>
<th>Class Period</th>
<th>Age Range</th>
<th>Alumni Count</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Classes of 1951 and Older</td>
<td>80+ years old</td>
<td>1,298</td>
<td>3%</td>
</tr>
<tr>
<td>Classes of 1952-1961</td>
<td>70-79 years old</td>
<td>2,331</td>
<td>5%</td>
</tr>
<tr>
<td>Classes of 1962-1971</td>
<td>60-69 years old</td>
<td>4,759</td>
<td>11%</td>
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<tr>
<td>Classes of 1972-1981</td>
<td>50-59 years old</td>
<td>9,045</td>
<td>20%</td>
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<tr>
<td>Classes of 1982-1991</td>
<td>40-49 years old</td>
<td>9,922</td>
<td>22%</td>
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<tr>
<td>Classes of 1992-2001</td>
<td>30-39 years old</td>
<td>9,934</td>
<td>22%</td>
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<tr>
<td>Classes of 2002-2009</td>
<td>Under 30 years old</td>
<td>7,814</td>
<td>17%</td>
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<tr>
<td></td>
<td></td>
<td>45,103 alumni</td>
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</table>

Note: Based on data pulled in 2010, but general trends remain unchanged.
# Training and Onboarding

## CALS Alumni Association

### Demographics

<table>
<thead>
<tr>
<th>Location</th>
<th>Count</th>
<th>Rank</th>
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</thead>
<tbody>
<tr>
<td>New York City</td>
<td>2,827</td>
<td>1</td>
</tr>
<tr>
<td>Ithaca Only</td>
<td>2,394</td>
<td>2</td>
</tr>
<tr>
<td>Rochester</td>
<td>1,834</td>
<td>3</td>
</tr>
<tr>
<td>Syracuse</td>
<td>1,815</td>
<td>4</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>1,588</td>
<td>5</td>
</tr>
<tr>
<td>Greater Boston</td>
<td>1,574</td>
<td>6</td>
</tr>
<tr>
<td>Long Island/Nassau County</td>
<td>1,482</td>
<td>7</td>
</tr>
<tr>
<td>Capital District/Upper Hudson</td>
<td>1,301</td>
<td>8</td>
</tr>
<tr>
<td>Buffalo Area</td>
<td>1,193</td>
<td>9</td>
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<tr>
<td>Northern California</td>
<td>1,148</td>
<td>10</td>
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<tr>
<td>Cortland/Binghamton</td>
<td>1,100</td>
<td>11</td>
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<tr>
<td>Northern New Jersey</td>
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<td>12</td>
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<tr>
<td>Westchester County</td>
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<td>13</td>
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<tr>
<td>North Carolina</td>
<td>885</td>
<td>14</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>765</td>
<td>15</td>
</tr>
</tbody>
</table>

Note: Based on data pulled in 2010, but general trends remain unchanged.
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Organizational Structure

- Career Development Committee
- Dyson School Committee
- Executive Committee
- Finance
- Grants Review Committee
- Nominations Committee
- Planning and Marketing Committee
- Recognition Committee
- Student Leadership Committee
- Young Alumni Committee
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Signature Events
• Wine Tastings and Picnics
• Homecoming
• Outstanding Alumni Awards Banquet
• Hicks Lecture
• Pride of New York
• Reunion Breakfast and Wine Tasting
• And many more!
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CALS Alumni Association

Tools for Success
• CALSAA listserv: alsaa_directors-l@list.cornell.edu
• Board of Directors contact list
• Reimbursement form and policy
• Staff!

Staff Support
We are here for you!
Jennifer Benson: jlb478@cornell.edu
Sharon Detzer: sld4@cornell.edu
Kristine Lange: ksk5@cornell.edu
Patty Weldon: paw32@cornell.edu
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